TurningPoint Mobile

Mobile Solutions for Wholesale Distributors

With more than 30 years of experience and expertise, TurningPoint Systems has established itself as a leading provider of enterprise resource planning (ERP) solutions, wholesale distribution and warehouse management systems (WMS), Sales Force Automation (SFA), and direct store delivery (DSD) software for the candy and tobacco industry, food service industry, and pharmaceutical distribution industries.

Put our experience and deep expertise to work for your company. We'll show you how to use better technology to increase profitability.

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TurningPoint Systems offers mobile solutions for Remote Order Entry, Direct Store Delivery (DSD) and Proof of Delivery on the Windows Mobile, iOS, and Android platforms.

ProfitPDA allows customers and sales people to utilize a hand held device (Windows Mobile). Designed for the Candy and Tobacco market, ProfitPDA provides remote order entry capabilities along with customer AR information, pricing inquiry, historical invoice detail, inventory balance inquiry, and barcode shelf tag printing.

ProfitMobile application is designed to be a low-cost replacement for your customer's remote ordering devices. The days of clunky, high-maintenance Telxon units and expensive mobile ordering devices are over! Your customers can now download a free app from the TurningPoint website directly onto their own iPhone or Android smart phone. All they need is a small scanning device, which connects to their phone with Bluetooth, to scan bar codes. You provide each customer with a secure user ID and password and they can begin submitting orders to the ProfitPoint or ProfitPoint Lite system within minutes.

ProfitDSD enables "off the truck" selling, invoice/payment processing, and proof of delivery linked to any backend inventory and accounting system. ProfitDSD (Direct Store Delivery) application (Windows Mobile) has been completely redesigned and updated to interface with our flagship ProfitPoint system for medium to large sized distributors. ProfitDSD also integrates seamlessly to our ProfitPoint Lite web-based product for smaller distributors. It has robust functionality, but is still simple to use, and it utilizes the internet to transmit data directly between a mobile device and the ProfitPoint database. There are no cumbersome cradles or modems to purchase and no middleware applications to maintain. Your drivers can manage their inventory, print invoices and collect payments right on the spot.

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Features

ProfitPDA

- Order Entry
- Credits / Returns
- Invoice and Credit History
- Customer AR balance and Pricing Inquiry
- Inventory Balance Inquiry
- Print shelf tags while in the store, barcoded with or without retail prices
- Utilizes WiFi or standard cellular data access

ProfitMobile

- Remote Order Entry designed primarily for in-store customer ordering
- Enter item codes manually or scan shelf tags

ProfitDSD

- All ProfitPDA features
- View customer data by route or alphabetically
- Lock orders upon confirmation
- Invoice printing via Bluetooth printer
- Signature Capture
- Daily Settlement
- Real-time Updates to back-office systems with invoices, credits, and payments
- Physical Inventory updates to truck instantly upon transaction completion

About TurningPoint Systems

Since 1979, TurningPoint Systems, Inc. has established an exemplary track record of providing its clients with the advantages of seamless warehouse data management systems, web-based customer portals, mobile computing and financial accounting solutions.

TurningPoint Systems has 30 years of experience in developing and enhancing industry-specific solutions to integrate process with ERP software, including inventory control, distribution management, financial controls and mobile sales force automation software.

TurningPoint's technology is built on the IBM PureFlex platform to provide a highly scalable and virus resistant architecture with a proven reputation for exceptional business resiliency.

In 2012 TurningPoint launched its Infrastructure Services team to provide expert analysis, infrastructure design, hardware and implementation services to customers in all industries to help them to optimize the performance of their IT environment and give them maximum returns on their IT investments.