



MSA Reporting for Candy & Tobacco Wholesalers

*With more than 30 years of experience and expertise, **TurningPoint Systems** has established itself as a leading provider of enterprise resource planning (ERP) solutions, wholesale distribution and warehouse management systems (WMS), Sales Force Automation (SFA), and direct store delivery (DSD) software for the candy and tobacco industry, food service industry, and pharmaceutical distribution industries.*

Put our experience and deep expertise to work for your company. We'll show you how to use better technology to increase profitability.

MultiCAT Lite is the ideal solution for the small direct store delivery (DSD), brokers and sub-jobbers that sell cigarettes, tobacco and candy products directly to retail stores. The software meets all the processing requirements set forth by Tobacco manufacturers to register daily or weekly sales and inventory activity. MultiCAT Lite formats the data properly enabling it to be sent directly to MSA through IDT file transfer software.

MultiCAT Lite is the perfect solution for the hundreds, if not thousands of small business owners that are required to report cigarette and tobacco sales to retailers. Enter your sales data, give it a file name, save it, then transfer it to MSA and you're done. All the data will be immediately registered at MSA enabling you accurate and timely reporting to collect any vendor rebates and promotions as soon as possible and meet all compliance reporting.

Benefits

- **Report sales of Tobacco products**
- **Tracks sales and maintains compliance**
- **Improve timeliness of Rebate requests**
- **Formats data and sends directly to MSA**
- **Integrates to all accounting programs including Quickbooks and Peachtree**
- **Easy to use and quick to install**
- **Does not require dedicated internet connection**

33 Commercial Street Gloucester, MA 01930

Gary Thorholm Vice President, Sales

(623) 428-0077 gthorholm@turningpointsystems.com

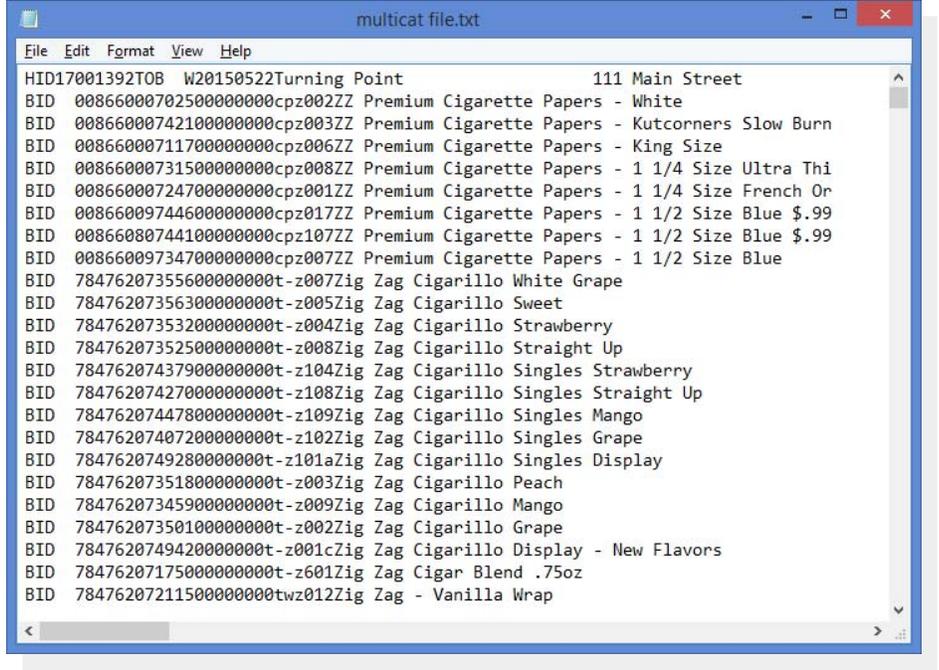
www.turningpointsystems.com



Features

Cigarette, Cigar and Smokeless MSA and Trade Programs reporting

- RJ Reynolds
- Lorillard
- Liggett
- Swisher
- Altria
- Dosal
- Commonwealth
- Nat Sherman
- Altadis
- Japan Tobacco
- National Tobacco Co.
- Philip Morris
- Others



```
multicat file.txt
File Edit Format View Help
HID17001392T0B W20150522Turning Point 111 Main Street
BID 00866000702500000000cpz002ZZ Premium Cigarette Papers - White
BID 00866000742100000000cpz003ZZ Premium Cigarette Papers - Kutcorners Slow Burn
BID 00866000711700000000cpz006ZZ Premium Cigarette Papers - King Size
BID 00866000731500000000cpz008ZZ Premium Cigarette Papers - 1 1/4 Size Ultra Thi
BID 00866000724700000000cpz001ZZ Premium Cigarette Papers - 1 1/4 Size French Or
BID 00866000974460000000cpz017ZZ Premium Cigarette Papers - 1 1/2 Size Blue $.99
BID 00866000744100000000cpz107ZZ Premium Cigarette Papers - 1 1/2 Size Blue $.99
BID 00866000973470000000cpz007ZZ Premium Cigarette Papers - 1 1/2 Size Blue
BID 78476207355600000000t-z007Zig Zag Cigarillo White Grape
BID 78476207356300000000t-z005Zig Zag Cigarillo Sweet
BID 78476207353200000000t-z004Zig Zag Cigarillo Strawberry
BID 78476207352500000000t-z008Zig Zag Cigarillo Straight Up
BID 78476207437900000000t-z104Zig Zag Cigarillo Singles Strawberry
BID 78476207427000000000t-z108Zig Zag Cigarillo Singles Straight Up
BID 78476207447800000000t-z109Zig Zag Cigarillo Singles Mango
BID 78476207407200000000t-z102Zig Zag Cigarillo Singles Grape
BID 78476207492800000000t-z101aZig Zag Cigarillo Singles Display
BID 78476207351800000000t-z003Zig Zag Cigarillo Peach
BID 78476207345900000000t-z009Zig Zag Cigarillo Mango
BID 78476207350100000000t-z002Zig Zag Cigarillo Grape
BID 78476207494200000000t-z001cZig Zag Cigarillo Display - New Flavors
BID 78476207175000000000t-z601Zig Zag Cigar Blend .75oz
BID 78476207211500000000twz012Zig Zag - Vanilla Wrap
```

New MultiCAT reporting requirements for 2016 require that all BID brand records and PU purchase records must be updated to include:

- Floor returns
- Saleable returns

About TurningPoint Systems

Since 1979, TurningPoint Systems, Inc. has established an exemplary track record of providing its clients with the advantages of seamless warehouse data management systems, web-based customer portals, mobile computing and financial accounting solutions.

TurningPoint Systems has 30 years of experience in developing and enhancing industry-specific solutions to integrate process with ERP software, including inventory control, distribution management, financial controls and mobile sales force automation software.

TurningPoint's technology is built on the IBM PureFlex platform to provide a highly scalable and virus resistant architecture with a proven reputation for exceptional business resiliency.

In 2012 TurningPoint launched its Infrastructure Services team to provide expert analysis, infrastructure design, hardware and implementation services to customers in all industries to help them to optimize the performance of their IT environment and give them maximum returns on their IT investments.

