

ProfitPoint ERP



Distribution Solutions for Wholesale Grocery

*With more than 30 years of experience and expertise, **TurningPoint Systems** has established itself as a leading provider of enterprise resource planning (ERP) solutions, wholesale distribution and warehouse management systems (WMS), Sales Force Automation (SFA), and direct store delivery (DSD) software for the candy and tobacco industry, food service industry, and pharmaceutical distribution industries.*

Put our experience and deep expertise to work for your company. We'll show you how to use better technology to increase profitability.



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ProfitPoint ERP has been delivering real time management capabilities to dozens of small and medium-sized grocery distributors for over 15 years. ProfitPoint offers end-to-end functionality on an IBM iSeries platform for streamlined operations and simple, cost effective regulatory compliance.

ProfitPoint is a robust suite of applications that will enable you to streamline warehousing, shorten order lead times, reduce time to market, increase productivity, cut operations costs, and improve customer service. ProfitPoint's Grocery Wholesale distribution software can provide a significant improvement for your business that will allow you to turn inventory into profit!

ProfitPoint is configured to support your specific business model and work-flow processes, while providing the functionality to improve inventory and distribution management and drive the entire warehouse process from order entry to picking, shipping, replenishment and financial accounting.

ProfitPoint offers instantaneous information and comprehensive reporting to enable you to efficiently and profitably manage inventory and warehousing, pricing and customer/product profitability, tax stamps, and service levels.

Reduce Costs

The ProfitPoint system centralizes information and eliminates redundant data entry, and will help you to reduce inventory, optimize warehouse space and improve sales force productivity.

Enhanced Regulatory Compliance

ProfitPoint has been helping automate regulatory compliance for our Grocery wholesale distribution customers for decades and includes extensive reporting capabilities. ProfitPoint features sales tracking, tax payment and reporting to multiple state, county, and city tax jurisdictions; off-invoice discounts, bill-backs and rebates. ProfitPoint takes the complexity and expense out of controlled substance reporting and sales reporting (such as for RJR, Brown and Williamson, Phillip Morris, Adams, and U.S. Tobacco).

Enhance Decision Making

ProfitPoint's easy-to-use dashboard and its drill down menu functionality provide comprehensive and instantaneous reporting which enable your entire company to make smarter business decisions and be more responsive to your customers and supply chain partners with the right answers.

Leverage Business Growth

Streamlined operations provide you with better information to help you to make the right decisions every time and allow you to drive business growth and increase your profits. With ProfitPoint your headquarters, subsidiaries, business partners, suppliers and customers are linked through a single system. ProfitPoint has been helping businesses to grow for over 25 years and is designed to grow with your business for many years to come.